



ESC PRESIDENTS' FORUM

Reinvent IT Acquisition Process for the AF

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Working Session Vision

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- **Revolutionize Air Force Information Technology to Support the Air Expeditionary Forces (AEFs)**



Reinvent IT Acquisition Process Vision

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To define practical policies and actions to streamline the IT Acquisition Process so that desired capability can be brought to the AEF more quickly and cost effectively



Reinvent IT Acquisition Process for AF

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- **Implemented / Ongoing**
 - **AFI 63-123**
 - **Lightning Bolts**
 - **Consolidation of PEs**
 - **Leads to Funding Flexibility**

- **Potential Actions**

- **Cycle Time Compression**
 - **5000 Directive Replacement**
 - **Examine Industry Models**
- **Define a Pilot for True Best Value Acquisition**
- **Acquisition Process Changes Specifically Focused on Reduced Cost for Industry Pursuit**
- **Multiyear Contracts With Creative Funding Strategies - Escape Clauses**
- **Plan to Leverage Commercial Practices for Strategic Planning to Guide AF IT Investment**
- **Make / Buy Decision Model for AF IT - Products and Services**
- **CONOPS out First - Available to Industry**
- **"Let the Sun Shine In" - Industry Visibility to Decision Makers, Plans, Funds**
- **"3700" Funds That Support Refresh in Core Program**
- **Re-examine the Effective use of SB in IT Context**



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- **Potential Actions**

- **Cycle Time Compression thru empowerment of decision making at lowest level**
- **Define a Pilot for True Best Value Acquisition**
- **Acquisition Process Changes Specifically Focused on Reduced Cost for Industry Pursuit**
- **Multiyear Contracts With Creative Funding Strategies - Escape Clauses**
- **Plan to Leverage Commercial Practices for Strategic Planning to Guide AF IT Investment**
- **Make / Buy Decision Model for AF IT - Products and Services**
- **CONOPS out First - Available to Industry**
- **"Let the Sun Shine In" - Industry Visibility to Decision Makers, Plans, Funds**
- **Broader use of "3400" Funds - both sustainment and incremental capability**
- **Re-examine the Effective use of SB in IT Context**



Reinvent IT Acquisition Process for AF

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- **Implemented / Ongoing**

- **Potential Actions**
 - **Clear authority for Program Managers**
 - **Colocation of enterprise development team**
 - **Performance based contract relationships**
 - **Performance based payments**
 - **Creation of a business model for Gov't/contractor success**
 - **Institutionalize use of AFI 63-123**



Action plan

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Compress Cycle Time of C2 Systems Development

- **Clear lines of authority and accountability for PM**
 - Needs to be documented
 - Must include all players in the process
- **Sufficient and stable funding for execution**
- **Commitment to incremental and evolutionary acquisition**
- **Co-location of core user/acquirer/developer team**